Removing Roadblocks to Redevelopment = Results

Redevelopment Opportunities Summit

December 12, 2002

Prepared By TBE Group Inc.



 "Real property, the expansion, redevelopment, or reuse, of which may be complicated by the presence or potential presence of a hazardous substance, pollutant or contaminant."



 "Redevelopment Opportunities that result in viable Economic Development and Community Development, Residential and Open-Space/ Green-Space Projects"





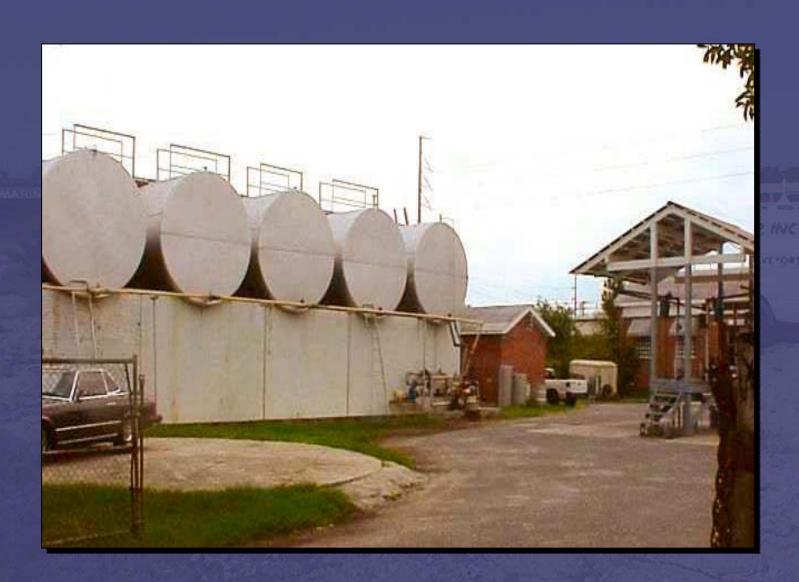




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Brownfields Approach

- Market Ready Sites
 - Productive End Uses
- Remove the Stigma
- Level the Playing Field
 - Multi-layered Incentive Approach \$
 - Lower Bottom Line For Redevelopment \$



Remove Environmental Stigma



- LiabilityReduction
- Environmental Assessments
- Environmental Insurance
- Cleanup



Real EPA \$'s



- \$250 Million a year
- \$1.25 Billion (5 Years)
- \$150 Million for Assessments
- \$50 Million Cleanup
- \$50 Million Petroleum



EPA Grants



- Assessment
 - \$400,000 **-** \$700,000
 - Petroleum
 - Haz- Materials
 - Asbestos & Lead
- Cleanup
 - \$1Million
- RLF
 - \$1 Million
- Job Training
 - **\$200,000**



EPA Grants



- Eligible for Funding
 - States
 - Tribes
 - Local Governments
 - Other Governments
 - Non-Profits(Cleanup & RLF)



EPA Tools







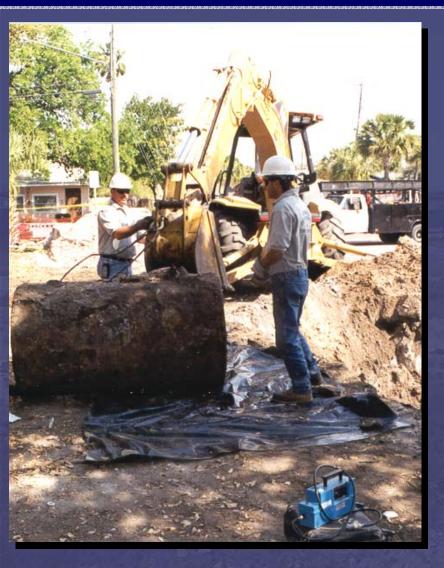




- Targeted Site Assessments
- Brownfields
 Partnership
 - EDA Infrastructure
 - HUD BEDI, CDBG
 - NOAA Portfields
 - USACOE Riverfront
 - Over 24 Agencies



State Brownfields Tools



- State Cleanup Tax Credit
 - 35% of Cleanup Costs
 - \$225,000 Max
- BF Loan Guarantee
 - 10% of loan/5 years
- Lien Removal(RLF)
- Brownfields Bonus Refund
 - \$2,500 Tax Refund Per FTE
- Building Materials Sales Tax Refund
 - 20% Low to Mod



State Brownfields Incentives



Risk Based Clean
 Up

 Liability Protection for Lenders/PRFBSR

Expedited
 Environmental
 Review



Re-Building Urban Environments

Lower Bottom Line

Revolving Loan Fund	Building Materials Tax Credit	Assessment Assistant
Remediation Tax Credits	Clean Up \$'s	Loan Guarantee
Brownfields Bonus	EZ Tax Incentives	Local Incentives/ Impact Fees



Brownfields Challenge

- Former Montgomery Wards /City Hall Annex
- Totally Underutilized/ Blighted Property
- Ugly Downtown Site Stifling Redevelopment
- Petroleum & Solvent Contamination





Brownfields Results

- IMR Global to CGI Tec Companies
- Prime Office Campus Site
- Currently on the Market





Brownfields Challenge

- Orphaned and Abandoned Gas Station (10 years)
- Perceived Petroleum Contamination
- Drug/Crime Corner
- Bank Will Not Foreclose





Brownfields Results

- Neighborhood Policing Station
- Family Outreach Center
- Crime Reduction Compatible Land Use





Brownfields Challenge

- Mini-Junk Yard in Residential Neighborhood
- Inappropriate Land Use
- Environmental Injustice
- Hazardous Waste /Petroleum/Waste Oil





Brownfields Results

- Proposed for 2 Affordable Single Family Units
- Removed Inappropriate Land Use
- Install Environmental Justice





Brownfields Challenge

- Former Automobile Dealership
- Blighted Buildings
- Market Uncertainty Third time is the Charm





Brownfields Results

- 44,287 S.F. Harbor Oaks Shopping Center
- Publix as Anchor Tenant & Retail
- \$12,000,000 Capital investment
- 210 Jobs- Brownfields Area & EZ





Multiple Uses



- Fire Station
- CreekRestoration
- Nature Trail
- Stormwater
- Wetlands
 Enhancement



- Former Auto Dealership/Inappropriate Uses
- Blighted Buildings/No Redevelopment
- Undesirable Land Use for Downtown
- 12 Hydraulic Lifts / 1 UST
- Multiple Sources of Contamination





- 100 Town Homes
- Smart Growth New Urbanism
- \$16 Million in Capital Investment
- Annual \$200,000 + Ad Valorem and Other Revenues
- Downtown Support

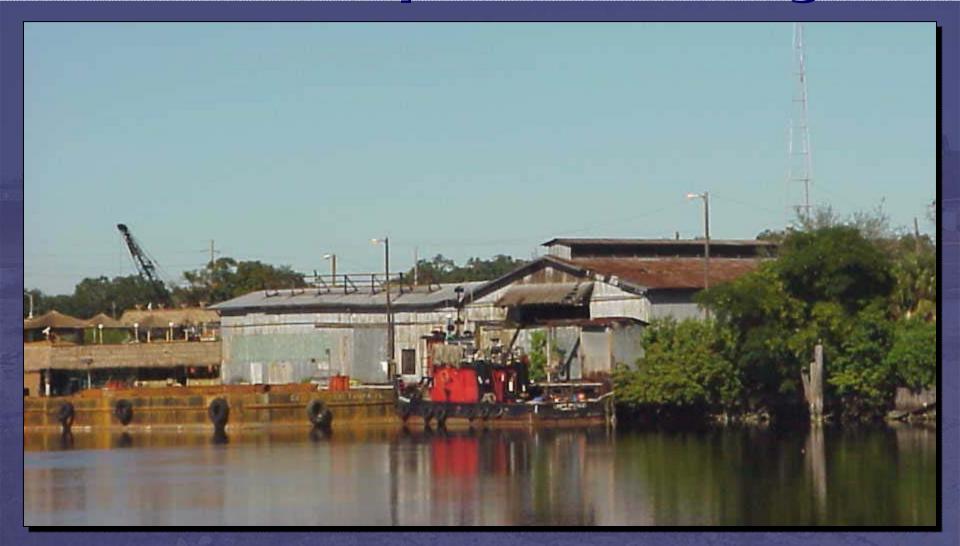




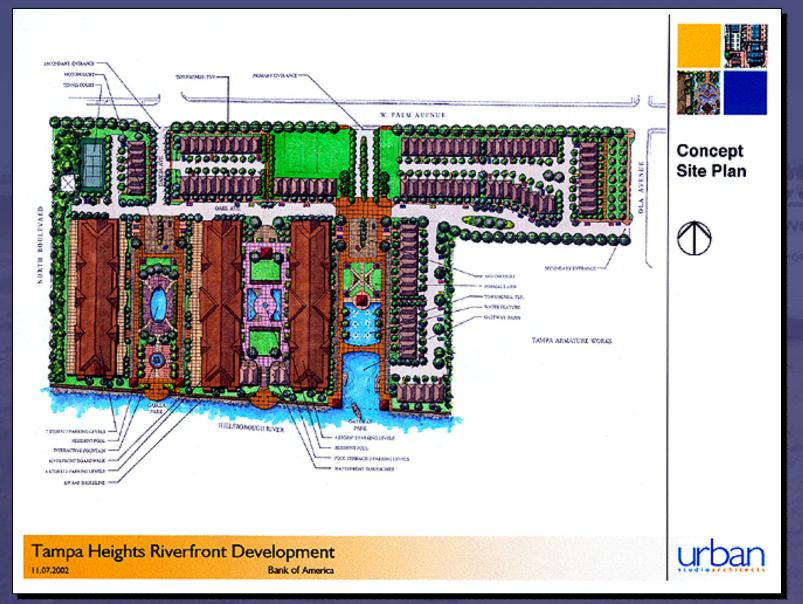
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Brownfields Transformation



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Thank You

